

Federal Government Capability Statement

Company Overview:

Since 1990, CTI has specialized in providing office equipment and Managed Print Services (MPS) to various federal agencies nationwide. We pride ourselves on being at the forefront of printing technology. As a multi-brand equipment, service and software provider, our flexible print solutions are customized to fit each agency's specific needs.

Differentiators:

- **▼ Nationwide** CTI's network spans across all 50 states and territories
- Longevity 35 years of serving the federal government
- Multiple Brands as reseller and service provider
- **Strong & Varied Experience** CTI currently manages over 37,300 devices across the US

Core Competencies:

Managed Print Services, Multiple Brand Maintenance, Secure Print, Hardware Purchase and/or Lease, Document Management, Secure Fax over IP and Government Cloud Services.

Key Personnel:

Colin Murphy, CEO

O: 301-417-8059 - cmurphy@ctimd.com

Bradon Beckerle, VP - Sales & Growth

O: 240-904-6982 - bbeckerle@ctimd.com

Jim Graham, Federal Sales Director

O: 301-978-7069 - jgraham@ctimd.com

http://www.ctimd.com

DUNS #:	556978807
SAM Unique Entity ID:	Z5LLHNEXM9L8
CAGE Code #:	068Z8
GSA:	MAS Schedule: GS03F0151X
DLA:	Print Services
GPO:	951-M
SEWP V:	NNG15SD68B Class C
NAICS Codes:	811212, 532420

Past Performance:

Defense Logistics Agency (DLA)

\$96 Million

15,129 Multifunction devices

Contract # SP7000-21-D-007

Managed Print Services / Lease with Maintenance

08/12/2021 - 08/11/2026

Department of Commerce (DOC)

\$9.9 Million

401 Multifunction devices

Managed Print Services / Lease with

Maintenance/ Rental with Maintenance BPA

3/15/2021 - 3/14/2026

Contract # 1331L521A13ES0013

Bureau of Land Management (BLM)

\$7.5 Million

348 Multifunction devices

Managed Print Services / Lease with

Maintenance/ Purchase with Maintenance BPA

09/19/2022 - 9/22/2027

Contract # 140L0622A0009













We sell: Xerox, Lexmark, Toshiba, Kodak Alaris and Visioneer. We service: Hewlett Packard, Canon, Brother, Lexmark, Okidata, Epson, Ricoh, Sharp, Xerox, Samsung, Dell, Kyocera, Panasonic, Toshiba, Océ, Konica Minolta, Tungsten Automation, Vasion, and Netaphor.